

NJAIS Trustee Enrichment Day

Sunday, November 8, 2009

Morristown-Beard School

8:30 - 9:15

REGISTRATION

9:15 - 10:30

INTRODUCTIONS

KEYNOTE SPEAKER

Janet Lavin Rapelye – Princeton University Dean of Admissions

A Dean's Perspective on Selective College Admissions: What Boards Need to Know

10:30

BREAK

10:45 - 11:45

SESSION I

Trusteeship 101 – *Peter Relic*

I'm a Committee Chair - Now What? – *Mary DeKuyper*

Transforming Ordinary People Into Fundraising Superheroes: First Things First - *Carol E. Weisman, Board Builders*

Analogical Thinking: Be Like Google – *Jamie Feild Baker – Reverb Consulting*

Should Independent Schools Lead the Shift Toward a Sustainable Future through Education? Can They? And how... - *Jaimie Cloud – The Cloud Institute for Sustainability Education*

How to Support Your School Head – *Penney Riegelman, Head of School, The Brown School*

**Issues, Challenges and Trends in Independent Schools Today Including the Rise of Leadership Succession Planning at the Board and Head Levels
*Stephen DiCicco, Educational Directions, Inc.***

The New 990 – What a Board Member Should Know - *Richard Cohen, CPA, Amper, Politziner & Mattia, LLP*

12:00

LUNCH

1:00 - 2:00

SESSION II

Advanced Trusteeship – *Peter Relic*

We Must Pay Attention to Whom?– *Mary DeKuyper*

Transforming Ordinary People Into Fundraising Superheroes: Techniques to Cultivate and Ask Your Donors - *Carol E. Weisman, Board Builders*

Radiant Thinking: “Just in Time” Strategic Planning - *Jamie Feild Baker – Reverb Consulting*

Board Chair Panel Discussion – *Judith Corrente, Jim Rogers*

Should Independent Schools Lead the Shift Toward a Sustainable Future through Education? Can They? And how... - *Jaimie Cloud – The Cloud Institute for Sustainability Education*

The Trustee as Major Gift Fundraiser - Maximizing your Role, Results and Resources - *Mary Ann Winters, MPS, Senior Vice President, Ghiorso & Sorrenti, Inc.*

Planning Your Capital Improvement Project – *WG Project Management*

2:00

BREAK

2:15 - 3:15

SESSION III

What Do We Do When...?– *Mary DeKuyper*

Transforming Ordinary People Into Fundraising Superheroes: Friends for Life: Stewarding Your Donors - *Carol E. Weisman, Board Builders*

Critical Inquiry: The Power of Questioning - *Jamie Feild Baker – Reverb Consulting*

New Jersey Incentives Make Solar Feasible – *Lawrence Eighmy, The Stone House Group*

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Keeping Your Capital Improvement Project on Budget – *WG Project Management*

The Trustee as Major Gift Fundraiser - Maximizing your Role, Results and Resources - *Mary Ann Winters, MPS, Senior Vice President, Ghiorso & Sorrenti, Inc*